ROPERS MAJESKI



Andrew L. Margulis

Partner

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Andy advises clients on a wide range of insurance coverage matters across all lines of business, including management liability, cyber and technology, financial institutions, directors and officers, professional liability, and commercial liability. Andy also litigates coverage disputes and bad faith cases in state and federal courts throughout the country.

Andy has advised and counseled insurance clients with respect to coverage under various types of policies for cyber-related claims, including system security, data breaches, fraudulent transfer of funds, cyber ransom cases, and many others. He is currently representing several clients in cyber-related cases. Andy has also assisted insurance clients in drafting cyber policies, including standalone policies and cyber coverage as part of blended professional and management liability policies.

PRACTICE AREAS

Insurance Services
Business & Commercial Litigation
Employment
Professional Liability
Trials

ACCOLADES

New York Metro Super Lawyers, Insurance Coverage, 2012-2026

COURT ADMISSIONS

Connecticut
District of Columbia
New York
Washington
US Court of Appeals for the First Circuit
US Court of Appeals for the Second Circuit
US Court of Appeals for the Third Circuit
US Court of Appeals for the Fifth Circuit
US Court of Appeals for the Sixth Circuit
US Court of Appeals for the Seventh Circuit
US Court of Appeals for the Eighth Circuit
US Court of Appeals for the Ninth Circuit

In addition to handling cybersecurity claims, Andy has also written and lectured on cyber-related risks, such as claims under the TCPA and other cyber-related statutes. He also provides training to insurance claims professionals on how to handle cyber claims.

The Chair of the firm's Insurance Services practice group, Andy has extensive knowledge of the insurance business, with experience both on the claims side and with complex underwriting. Working closely with underwriters to draft and revise insurance policies provides Andy with crucial insights, not only on policy exposure but also in bad faith liability cases, especially in states that are hostile to insurance companies. This background allows him to devise successful solutions and litigation strategies.

In addition to his insurance experience, Andy also represents clients in commercial litigation and arbitration arising out of complex business disputes in many industries, including a focus in the information technology area.

Andy also has substantial employment law experience, including providing advice regarding and negotiating executive employment and separation agreements and litigating disputes involving non-compete provisions as well as discrimination and sexual harassment claims. He has also litigated many significant cases involving intellectual property, media, and technology liability.

Working on behalf of his clients, Andy's goal is always the same: to deliver the best possible result, which means honestly and frankly advising clients about their case and helping them reach an acceptable resolution as soon as reasonably possible to best manage their risk.

US Court of Appeals for the Tenth Circuit

US Court of Appeals for the Eleventh Circuit

US Court of Appeals for the District of Columbia Circuit

USDC: Eastern District of Arkansas

USDC: Western District of Arkansas

USDC: District of Colorado

USDC: District of Columbia

USDC: District of Connecticut

USDC: Northern District of Illinois (Trial Bar)

USDC: Northern District of Indiana

USDC: Southern District of Indiana

USDC: Eastern District of New York

USDC: Northern District of New York

USDC: Southern District of New York

USDC: Western District of New York

USDC: Eastern District of Texas

USDC: Western District of Texas

USDC: Western District of Washington

EDUCATION

JD, St. John's University School of Law, 1988

BS, Cornell University, 1985

PROFESSIONAL ACTIVITIES

Member, Bar Association of the District of Columbia (BADC)

Member, Claims and Litigation Management Alliance (CLM)

Member, Federation of Defense & Corporate Counsel (FDCC)

Member, New York City Bar Association

Member, New York State Bar Association (NYSBA)

Member, Professional Liability Underwriting Society (PLUS)

Author of numerous articles on D&O insurance and professional liability law issues for top trade magazines like *Best's Review* and *Business Insurance*, Andy has been ranked by the prestigious *Chambers USA* guide of top lawyers in the Insurance: Dispute Resolution category and has been named in *New York Super Lawyers®* for Insurance Coverage every year since 2012. He is admitted to practice in four states and more than 20 federal district and appellate courts and serves as an arbitrator in the Civil Court of the City of New York.

Representative Matters

- Won summary judgment on behalf of an insurance company against a $17 million claim for coverage in connection with an SEC investigation against the insured. The US District Court for the District of Massachusetts dismissed the complaint, agreeing that the plaintiff received the order of investigation before its policy was active.
- Won a complete dismissal at trial on behalf of a law firm in a malpractice action arising out of a $300 million patent matter in which the plaintiffs alleged that the firm failed to timely and properly file a patent application and obtain patent protection for their invention. After a nearly three-week trial in federal court, the court dismissed all claims against Andy's client, while the co-defendant law firm and lawyers were found liable.
- Secured summary judgment on behalf of an insurer in an insurance reimbursement claim brought by a corporate housing services provider who paid a third party for property damage and then sought reimbursement.
- Negotiated a favorable settlement for an insurance agent who was accused of negligently allowing the plaintiffs' life insurance policy to lapse, in which the client paid less than 4% of the policy's actual value.
- Represented an executive in a non-compete dispute with his former wealth management/accounting firm in which the firm asserted that the partner solicited clients in violation of his employment contract. Andy and the Ropers Majeski team successfully negotiated the resolution of all disputes on terms favorable to the client that permitted him to continue to service all prior clients with no restrictions.
- Won a motion for summary judgment on behalf of an insurance company in a claim by a venture capital firm seeking coverage for proceedings before UK pension regulators to recover a shortfall arising from a pension scheme, which was then affirmed on appeal.

- Represented the defendant insurance provider in a bad faith suit arising out of the denial of coverage under a professional life agent and securities broker/dealer policy.
- Defended an insurance company in a case involving three separate claims for coverage under a Professional Liability General Partnership issued to a real estate development company. During discovery it was determined that the insured was aware of the potential claim by the former partner before the policy was issued, and the insurer brought a counterclaim for rescission of the policy based on material misrepresentations, and the federal court granted the insurer's motion for summary judgment rescinding the policy.
- Successfully defended a global technology company and one of its senior executives against claims of sexual harassment and retaliation. After a one-week arbitration, all claims against Andy's clients were dismissed.
- Successfully represented a senior executive of a global media research firm against claims that he violated his contract by starting his own competing business. Andy negotiated a resolution by which the executive was permitted to continue to service his clients with his new venture, which has now become one of the most respected media research firms in the country.

Events

Andrew L. Margulis and Eric M. Wahrburg Attended the 2026 PLUS D&O Symposium

March 10, 2026

This two-day event brought together industry professionals for in-depth education, timely market insights, and opportunities to build connections

Ropers Majeski Was Proud to Sponsor the PLUS D&O Symposium

March 11, 2025

Ropers Partners Geoffrey W. Heineman and John J. Iacobucci attended the two-day annual event designed for professional liability professionals, with a focus on D&O insurance

Ropers Majeski Was Honored to Sponsor the 18th Annual Insurance Industry Charitable Foundation Northeast Benefit

December 06, 2024

Ropers attorneys Geoffrey W. Heineman, Andrew L. Margulis, Jung H. Park, Christopher Ferreira, Eric M. Wahrburg, and Tehila N. Colman attended the event

Ropers Majeski Was Proud to Sponsor the Steven J. Gladstone Claim Executive of the Year Dinner

September 16, 2024

The event brought together industry colleagues, friends, and family for an evening of fine dining, entertainment, opportunities to connect, and the well-deserved recognition of Robbyn Reichman, Global Specialty Claims Officer at Aon

Ropers Majeski Was Proud to Sponsor the 17th Annual Insurance Industry Charitable Foundation Northeast Benefit

November 29, 2023

Several Ropers Majeski attorneys attended the event

News

Ropers Majeski Attorneys Selected to 2026 New York Metro Super Lawyers & Rising Stars Lists

April 28, 2026

Congratulations to the Ropers Majeski attorneys selected to the 2026 New York Metro Super Lawyers and Rising Stars lists! They are recognized for their exceptional experience and success in the legal field

Ropers Majeski Attorneys Selected to 2025 New York Metro Super Lawyers & Rising Stars Lists

October 30, 2025

The attorneys are recognized for their experience and success in the legal field

Ropers Majeski Attorneys Selected to 2024 New York Metro Super Lawyers & Rising Stars Lists

October 24, 2024

Congratulations to our attorneys who are recognized in the 2024 New York Metro edition of Super Lawyers

Ropers Majeski Attorneys Selected to 2023 New York Metro Super Lawyers & Rising Stars Lists

Super Lawyers

September 22, 2023

Congratulations to our New York attorneys who have been selected to the 2023 New York Metro edition of Super Lawyers

Ropers Majeski Attorneys Recognized Among 2022 New York Metro Super Lawyers & Rising Stars

Super Lawyers

September 29, 2022

Congratulations to our New York attorneys who are recognized in the 2022 New York Metro edition of *Super Lawyers*

Ropers Majeski Partners & Associates Recognized Among 2021 New York Metro Super Lawyers

September 30, 2021

Congratulations to our New York Partners and Associates who are recognized in the 2021 New York Metro edition of *Super Lawyers*

Ropers Majeski Partners & Associates Recognized Among 2020 New York Metro Super Lawyers

October 28, 2020

Congratulations to our Partners and Associates who are recognized in the 2020 New York Metro edition of *Super Lawyers*

Speaking Engagements

Ropers Majeski Was Proud to Be a Part of the 2023 CLM Annual Conference

Claims and Litigation Management Alliance

April 03, 2023

Ropers Partner Andrew L. Margulis and co-panelists presented on ESG growth

Legal Year in Review

Ropers Majeski

May 12, 2016 - May 29, 2016

Ropers Majeski Partners present a Year in Review

Legal Year in Review

Ropers Majeski

May 13, 2015 - May 28, 2015

Ropers Majeski partners present a Year in Review

The Rocky Road for the FCC's Interpretation of the Telephone Consumer Protection Act

The Knowledge Congress Live Webcast Series

April 21, 2015

Andrew L. Margulis presented on the challenges to the TCPA

Insurance Coverage for Statutory and Liquidated Damages and Attorney Fees: Policyholder and Insurer Perspectives

Webinar

May 17, 2014

Andrew L. Margulis offered a review of insurance coverage developments

Legal Year in Review

Ropers Majeski

May 01, 2013 - May 14, 2013

Ropers Majeski partners present a Year in Review

Legal Year in Review

Ropers Majeski

May 01, 2012 - May 23, 2012

Ropers Majeski partners present a Year in Review

Legal Malpractice

New York Bar Association

March 04, 2011

Andrew L. Margulis spoke on a panel regarding legal malpractice issues